Evaluation of Recruitment Methods at the UC San Diego Shiley-Marcos ADRC

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The Task

 Evaluation is the *systematic* process of determining the value or worth of a program, course, or other initiative, toward the ultimate goal of making decisions about adopting, rejecting, or revising the innovation.





The Justification

- Better manage limited resources
- Justify current program funding
- Support the need for increased levels of funding
- Document program accomplishments
- Document program development and activities to help ensure successful replication

The Process

- Tracking all potential participants' "referral source" by asking, "How did you hear about us?"
 - Standardizing data entry by collapsing all qualitative entries into cohesive themes
 - Capturing direct and indirect referrals to assess the extent to which ADRC programs facilitate research enrollment
 - i.e. QOL programs, MAP, Memory Screening Days

The Process

- Attempts to assist potential participants in remembering the referral source
 - MD prescription pads
 - ADRC Community Tear Off Flyer with color coded stars that denote type of venue
 - Red = Medical office
 - Gold = Senior Living
 - Green = Library
 - Blue = Senior Centers









The Process

- Documentation of all outreach efforts and media campaigns
 - Talk library and calendar
 - Community flyer placement spreadsheet
 - Physician outreach spreadsheet
 - Document capturing monthly media coverage and community event participation

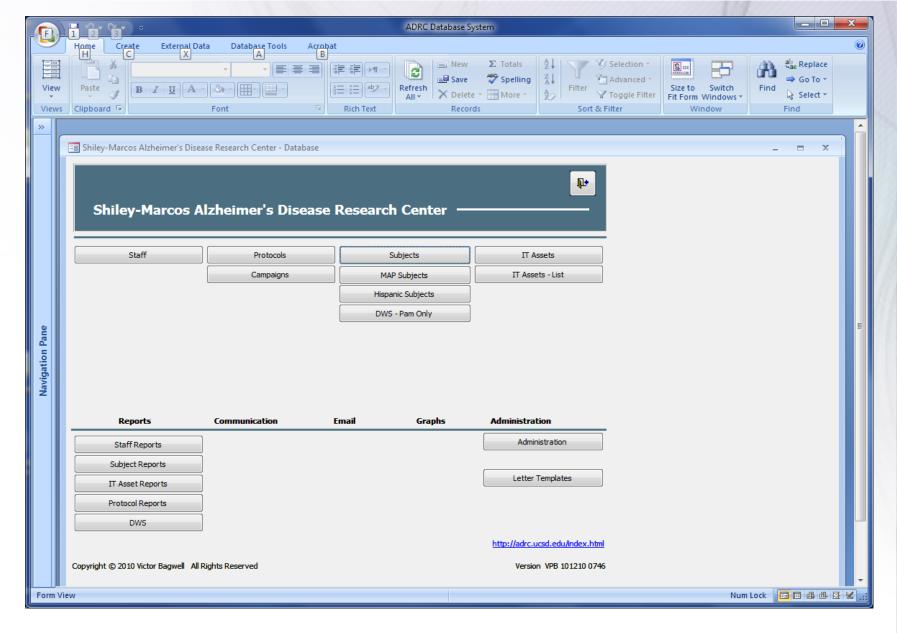
The Tools

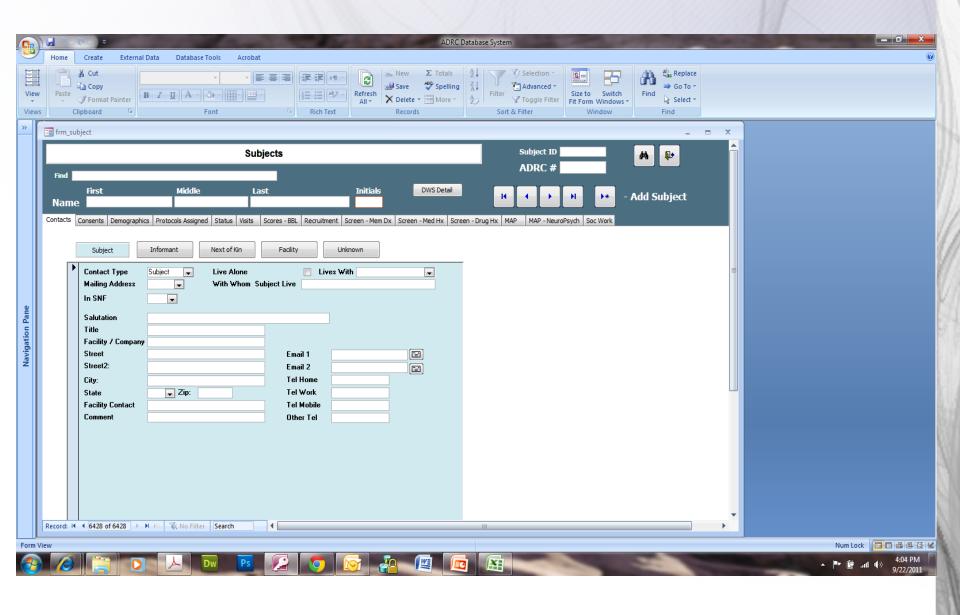
 "You can't expect to meet the challenges of today with yesterday's tools and expect to be in business tomorrow."



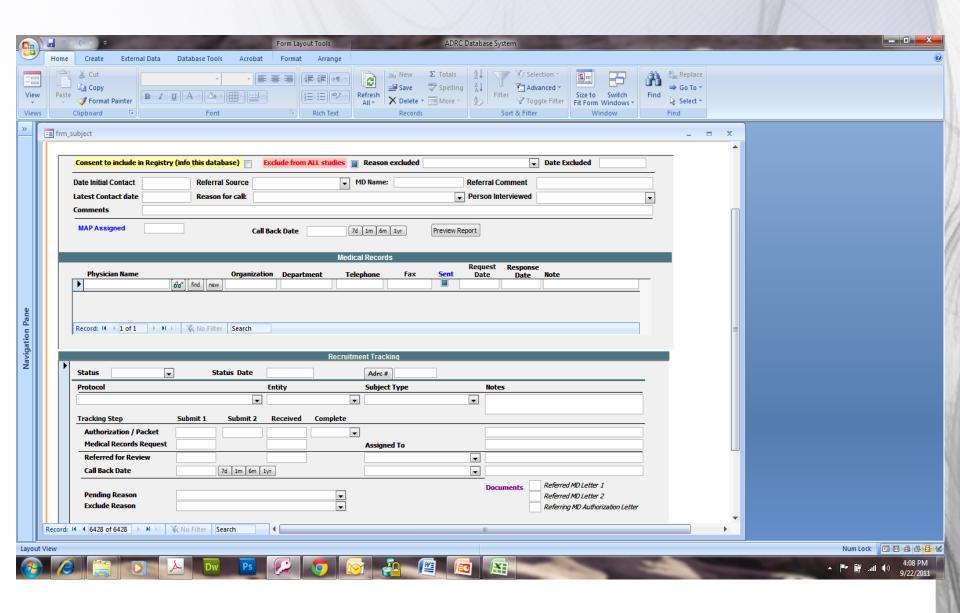
The New ADRC Clinical Research Database

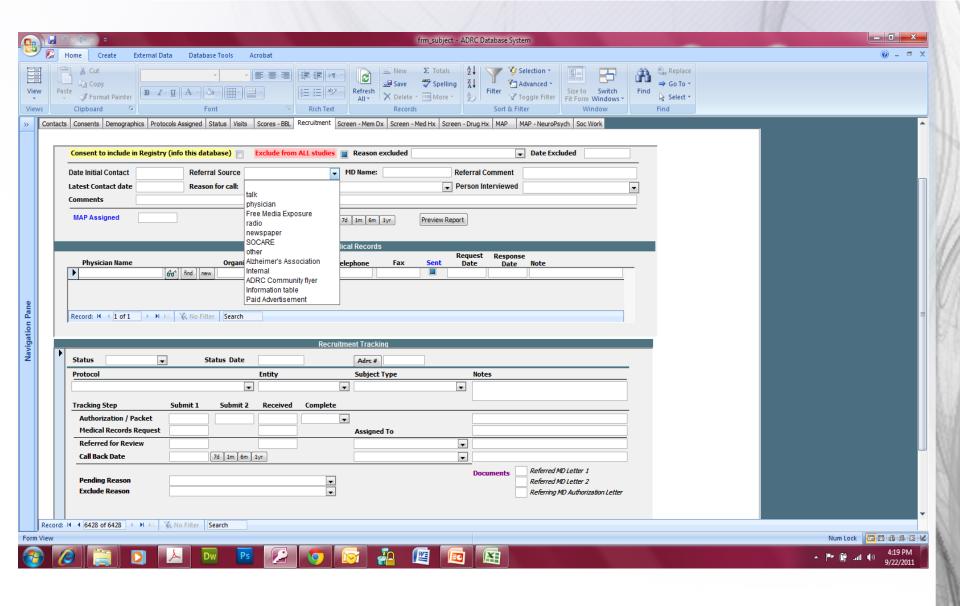
- Combined all data and fields from what was previously 5 separate databases
 - Each previous system was developed and utilized by different users
 - Previous systems utilized variety of Microsoft
 Office software programs
 - None of the previous systems interacted with one another
 - Some overlapping data/fields in each system yet inconsistencies in coding

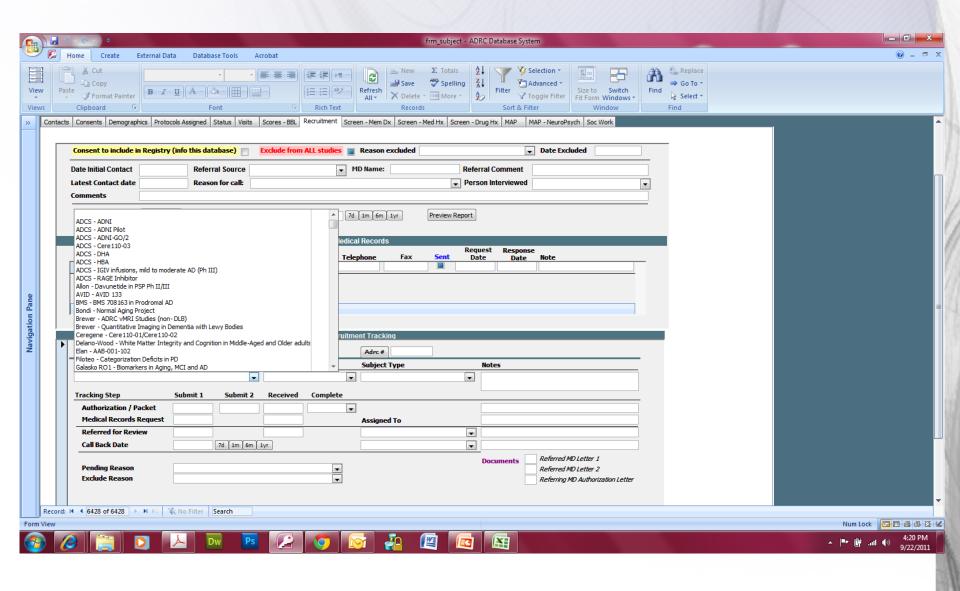




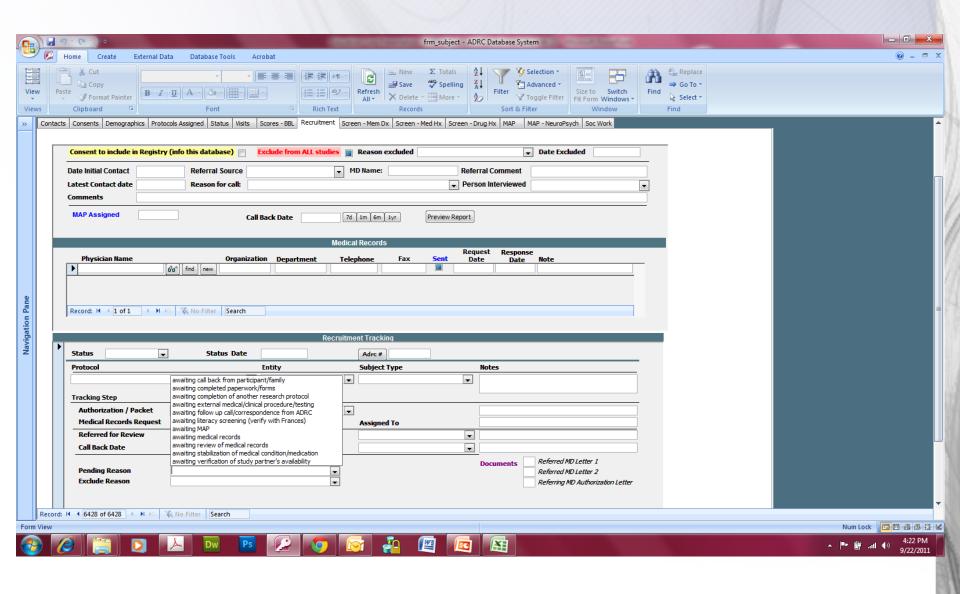
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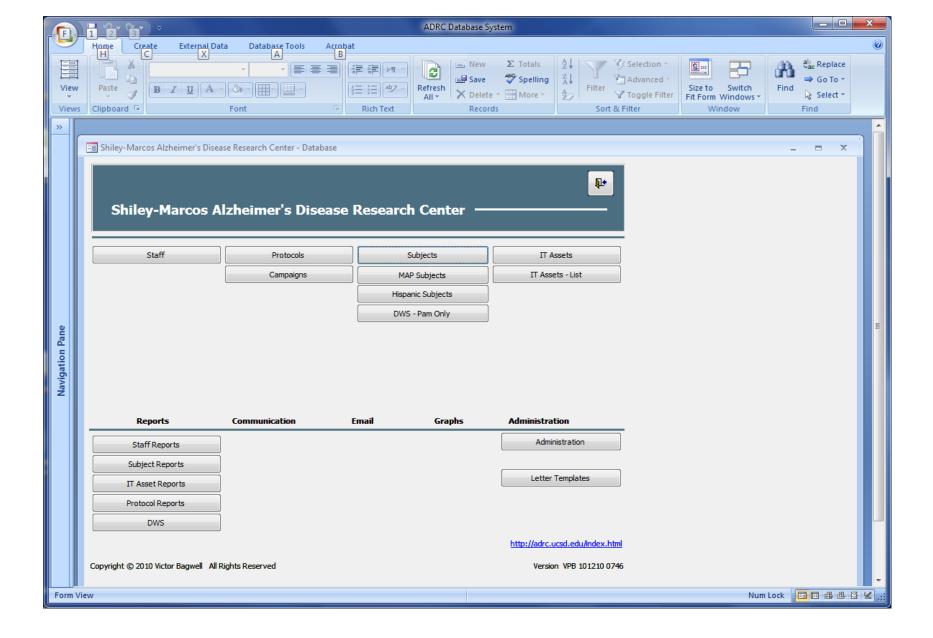






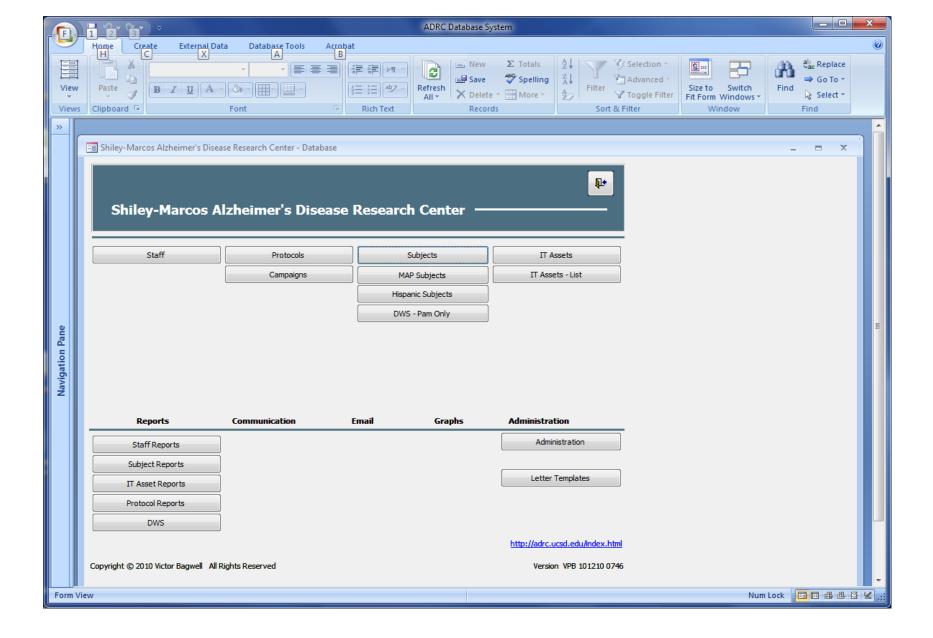


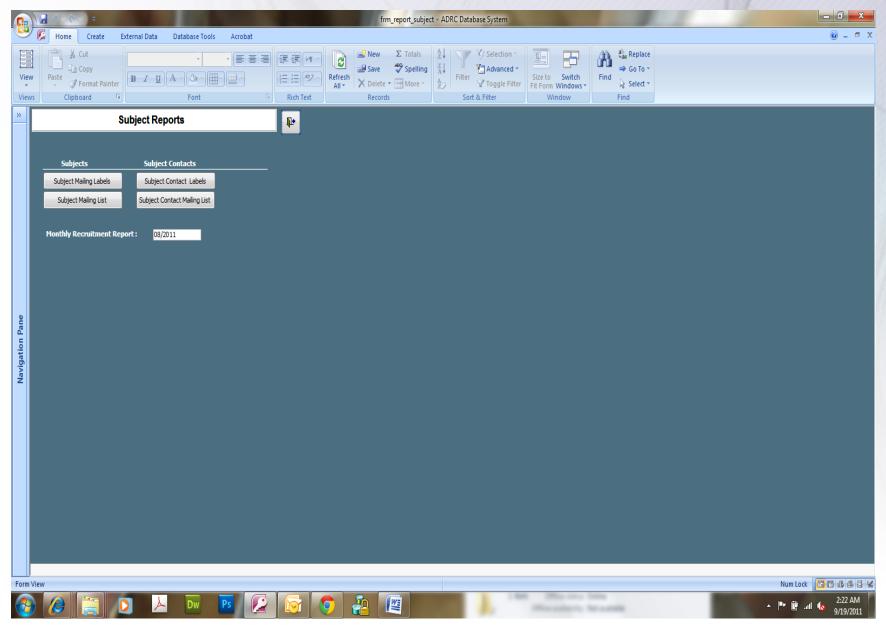


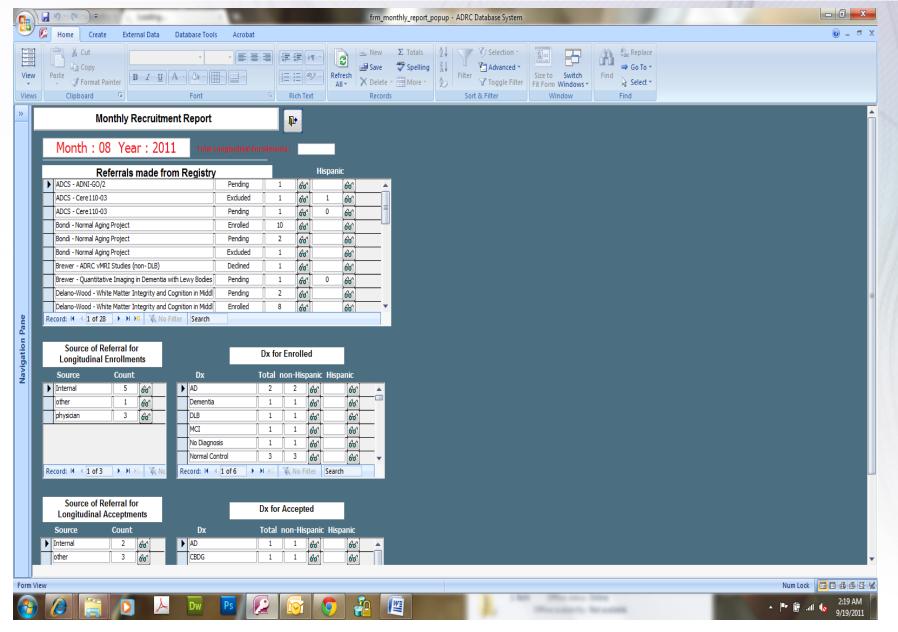


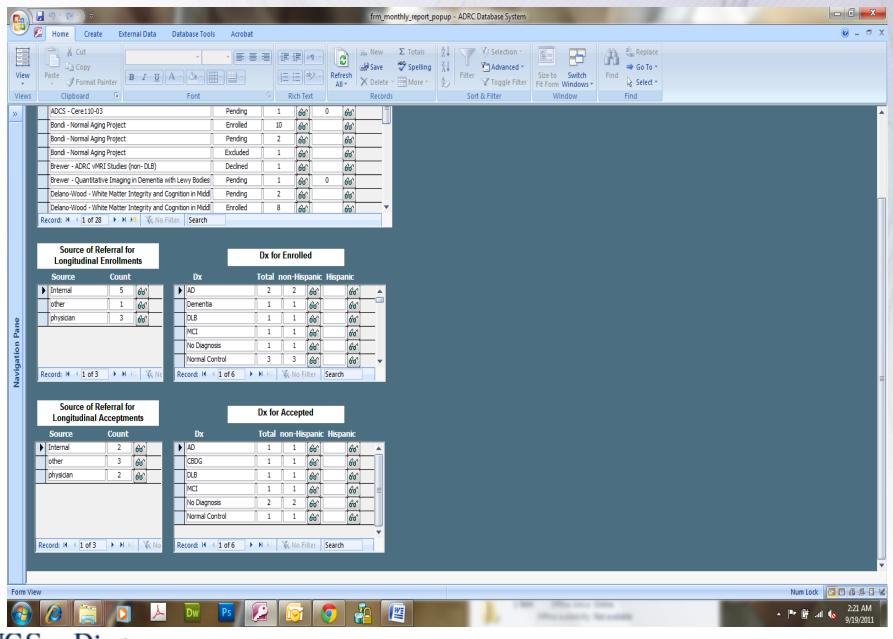
The Evaluation

- Monthly recruitment report presented to the clinical core
 - Review current numbers in each cell
 - Review recent enrollees' referral source in accordance with diagnosis
- Executive Committee Meetings
- External Advisory Meetings
- Progress Report
- NIH Grant Resubmission









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Analysis and Planning

- Assess the successes and maintain or increase efforts in these arenas
- Assess the failures and assess the reasons why these efforts have not been effective
 - Modify implementation or discontinue altogether
 - Survey persons who decline research after initial interest demonstrated to assess reasons for changing mind
- Assess ADRC programs/efforts designed to facilitate enrollment
 - QOL programs, MAP, Memory Screening
- Assess the call/interest to enrollment ratio
 - Assess reasons why there is a disconnect and address when possible
- Assess physicians who do and do not refer
 - Develop tailored approaches/outreach efforts
- Assess cost to benefit ratio of each method/approach
 - Paid advertising or tabling events expense typically not justified in short run

Repeat the Cycle



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